

The right cloud services for your business.

For those just beginning, our services can assist you with this transformation and reduce the risks.

Transformation

We can help you to develop a comprehensive cloud strategy, addressing skills, tools, processes and more.

Access valuable IT resources without upfront investment, and accelerate customer adoption of next generation technologies.

Reduce risk

If you are already a provider, our services will help you to build and scale your cloud practice:

Transform operations

Outsource your commodity operations to us to transform and cut cost.

Release your staff for more strategic and higher value tasks.

Focus on your core business

Our service catalogue

Our market has changed. Customers no longer simply buy products.

Now we answer demand by delivering repeatable **'as-a-service solutions'**.

Our services deliver predictable business outcomes, that are delivered at scale, designed for our channel and competitively priced.

Assess

Identify your cloud readiness and the next steps you need to take.

Management and proactive monitoring services for VM, OS, middleware and application levels, including SAP in the cloud and next-gen firewalls. Plus three levels of 24/7 technical support.

Manage

Migrate

Cloud migration strategies for every scenario: existing cloud solutions, legacy platforms, Microsoft enterprise agreement and SAP.

Ensure a great product for your customers, and a great ROI for you with both workload and application optimisation.

Optimisation

1

Enterprise Assessment

- Helps you to create a transformation path to cloud
- Assesses TCO and ROI on cloud compared to on-premise
- Multi-cloud assessment for re-platform to SaaS and PaaS models
- Custom pricing based on customer needs

2

Cloud Migration

- Outcome based with no minimum deal size
- Easy quoting by VM
- Assessment and 24 x 7 post-migration support is included

3

Cloud Express Managed Service

- 24 x 7 proactive support for VMs
- Easy quoting by the hour plus on-boarding fee
- No minimum deal-size
- Integration with partner IT Service Management tools

4

Basic, Professional or Elite Cloud Support Services

- Three levels of 24/7 Tech Data cloud technical support and incident management
- Choose from either 4, 8, or 12 hour SLAs
- Chose to cover CSP products only or cloud, hybrid and on-premise
- Partner only or partner and end user access
- Multi-channel access via chat, telephone and email
- English only or multi-language business hours support
- Customise your service with white label or even personalise with proactive services e.g. route cause analysis

Our top 4 services

Take advantage of Tech Data cloud services to help you to build and scale your cloud business.

For further information please contact your Microsoft Cloud Solutions Team: cloud@techdata.eu